

How Preqin scaled to a 450+ person GCC in Bangalore

WATCH VIDEO



450+ person
GCC established

Preqin Pro
launched and continuously developed

Transferred
to full ownership

5,400 m²
dedicated office space

PREQIN
a part of BlackRock

Preqin is one of the world's most reliable sources of data, insights, and tools for alternative assets professionals across the globe.

LOCATION: **London, UK**
INDUSTRY: **Financial Data Provider**
NUMBER OF EMPLOYEES: **2,000**
PARTNERSHIP SINCE: **2018-2024**

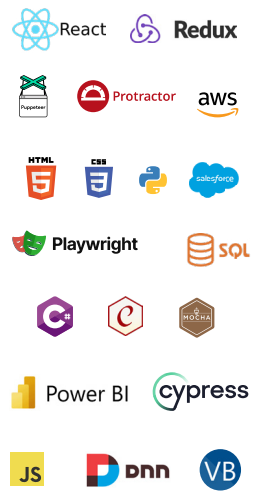
CHALLENGE

Preqin had a legacy product, and they needed to rebuild it from scratch. They couldn't find enough engineers at the scale they wanted in London. Initially, they had engaged another outsourcing partner in India, but it didn't provide the quality and help they needed. They wanted a team fully embedded into their vision and mission. That's when they discovered The Scalers.

SOLUTION

Preqin started with a trial scrum team of just four engineers and continued to expand, first with two more scrum teams and then adding additional departments too. As they grew, they knew they needed their own entity and a dedicated building to host their more than 200 employees. The Scalers handled all the heavy lifting for the transfer process, aiding with the legal registration, securing and setting up their office space, and finally transferring all assets into their control. During this time, Preqin continued to add new staff with The Scalers finding, equipping, and onboarding everyone into Preqin's systems.

TECHNOLOGIES



ROLES:

Senior Fund Accounting Associates | Back-end Engineers | Front-end Engineers | Data Analysts | QA Automation | Business Analysts | Release Managers | Development Managers | Scrum Masters | Desktop Support Architects | Mobile Developers | Sales Admins | Finance Managers | Marketing Automations Specialists | Security Engineers | Data Operations | Research Associates | People Operations Specialist | Training and Development Manager | Head of Billing and Order Management





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2018



4-person scrum team starts



2019



70 engineers and the public release of Preqin Pro



2020



Over 150 employees, including new Data Team



2021



217 employees; Preqin establishes own entity in India



2022



305 employees; Preqin moves to dedicated office



2023



Over 450 employees in Bangalore; over 120 engineers and 300+ person Data Team



2024



Complete transfer of ownership to Preqin Indian entity



2025



Acquisition by BlackRock for \$3.2 billion



RESULTS

Partnering with The Scalpers solved Preqin's talent shortages, driving product development and revenue. Although initially a solution only for development, the success of their Bangalore office convinced management to extend other departments in India and was part of the reason for their \$3.2 billion acquisition by BlackRock in 2025. Throughout the partnership, this has been a Preqin team - fully integrated with the company and its culture.



We wanted to have our own team and make it very 'Preqin' and we wouldn't have been able to build to this scale so quickly without The Scalpers. They handled all of the hassles so we could spend our time building quality software and collecting quality data. And we wouldn't have grown as Preqin without the team in India.



Daniel Barnes, EVP Global Head of Operations, Preqin



TOP RATED ON Clutch 4.8 RATING

Set up a world-class tech team in Bangalore

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